

PORTSMOUTH PARTNERSHIP

Promoting economic growth, leadership and education within the City of Portsmouth

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www.portsmouthpartnership.org

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SHINY COMPUTERS : YOUNG TALENT SERVES BIG MARKET



SO . . . YOU KNOW that you like Apple products' operating systems, their slick touch and elegant design . . . but find that prices at the Apple Store are a bit out of reach. What to do? Word is spreading fast that Shiny Computers, which leases space from the **Greater Portsmouth Development Corporation** at **1117 High Street**, is the place to go. Their reconditioned Mac laptops, desktops, iPads, and accessories are offered at a fraction of their original prices, and sport updated features and operating systems. Would you prefer to trade up, or simply sell your old Apple product? They can help there, too. Or . . . have you damaged an Apple product that you currently own? Broken the glass on your iPhone or iPad? Are you having trouble getting a new feature to run properly, or syncing your laptop to your phone? Whatever your question, these guys have the answer.

OWNERS CHRIS BUSILLO AND MIKE BANKS have been in business formally for two years, about half of which have been in Portsmouth. Busillo, a Windsor native, has worked with Macs for 20 years. Banks, who hails from Suffolk, has experience with iPhones and iPads and, with a background in warehousing and eBay, runs all of the store's eBay sales and related shipping operations.

ABOUT 30 % of Shiny Computers' business is done online. While only 10% comes from Portsmouth, their location and rent factor enable them to profitably do 50% of their business in Norfolk/Chesapeake/Virginia Beach, and the remainder in Suffolk, the Peninsula, and points beyond – from Richmond and Gloucester to Nags Head and Ahoskie.

WHILE THE PORTSMOUTH PARTNERSHIP IS PROUD that the GPDC can count among its success stories the sale of properties to well-known businesses such as Roger Brown's Restaurant and Sports Bar and the Governor Dinwiddie Hotel, it is delighted to know that its competitively-priced leased space can attract sharp, energetic and talented young entrepreneurs who can effectively sell their products and services throughout Hampton Roads and beyond. We think that Portsmouth is a great place for young businesses to take root and grow. To borrow a line from Tidewater Community College:

From here, sell ANYWHERE!



Owners Chris Busillo and Mike Banks

entrepreneurs who can effectively sell their products and services throughout Hampton Roads and beyond. We think that Portsmouth is a great place for young businesses to take root and grow. To borrow a line from Tidewater Community College:

PORTSMOUTH
FLAVOR!
1000, 1000, AND VERY CHALLENGING RESTAURANTS
PLEASE JOIN US
WEDNESDAY, NOVEMBER 5, 2014
FROM 6 - 9 PM
AT THE WOMAN'S CLUB OF PORTSMOUTH
304 SYCAMORE ROAD, PORTSMOUTH, VIRGINIA 23707
SOB & TASTE OF PORTSMOUTH
WITH THE FOLLOWING RESTAURANTS:
737 Cove on the Harbor
South's Catering and BAGNETZ
Cafe Europa
Foggy Point Bar & Grill
Glasgow Tavern
Jack's Express Bar & Cafe
Mario's Italian Restaurant
Sopranos
Ruger Brown's
S&B
Stone
The Bar Garden
AND SILENT AUCTION
WINE AND BEER PROVIDED BY:
Chatham Vineyards & Smartmouth Brewing Company
ENTERTAINMENT:
Port Towne Magic Jazz Band
TICKETS ARE \$20 - and includes beer and wine tasting
CASH BAR BEYOND TASTING
For ticket information, go to www.prha.org or email portsmouthflavor@prha.org
PORTSMOUTH REDEVELOPMENT AND HOUSING AUTHORITY
Proceeds to benefit PRHA Education Foundation and The Portsmouth Partnership

FLAVOR Event to Support Partnership, PRHA Scholarships

THE PORTSMOUTH REDEVELOPMENT AND HOUSING AUTHORITY AND THE PORTSMOUTH PARTNERSHIP contend that Portsmouth has some of the region's best restaurants and, to prove it, have invited a dozen of them to provide a "signature dish" for a November 5 fundraising tasting event to be held at the Portsmouth Service League's Woman's Club of Portsmouth in Glenshellah. Portsmouth FLAVOR, presented by Elizabeth River Crossings, will include tastings and a cash bar featuring beers from Smartmouth brewing and wines from Machipongo's Chatham Vineyards. The event will feature a silent auction, with music provided by the Porte Towne Magic Jazz Band.

PROCEEDS WILL BENEFIT the PRHA's Education Foundation's scholarship efforts and the Portsmouth Partnership, whose initiatives include the Lefcoe Leadership program, PortsEvents, First Friday Courtyard Concerts, and the Portsmouth Farmers' Market.

TICKETS may be purchased in advance at www.prha.org or portsmouthflavor@prha.org. Come enjoy the flavors, the friendship and the fun – all for good causes!



Ocean Marine Again To Host Caribbean 1500 Fleet

OCEAN MARINE, ROGER BROWN'S AND OLDE TOWNE must have done something right in hosting last year's **Caribbean 1500** fleet, as this year's cruising event includes 40 boats - a 30% increase over 2013 - who will leave Hampton Roads bound for the BVI, **plus** an additional group of boats bound for the Bahamas as participants in an **ARC Bahamas** event. Numerous sessions regarding safety, communications and all-around preparedness are the disciplines of the day, and they combine with many opportunities to socialize as crews meet at different locations throughout the historic district, enjoying the delights of Olde Towne.

Colorful boats and eager crews at Ocean Marine

groups prove once again that Portsmouth has something unique and valuable to offer visitors - even visitors from beyond Hampton Roads, many of whom choose to arrive days ahead of their scheduled events. Olde Towne's historic, pedestrian-friendly vibe, its owner-operated businesses and restaurants, its variety of museums, and its ferry access to Norfolk make it a great destination. We're glad to see our businesses working in creative ways to capitalize on the many elements that make Olde Towne so special.

The successful visits of the Caribbean 1500 and the ARC Bahamas



Service League, NNSY, C.H.R.O.M.E. Team Up For Douglass Park

The **Portsmouth Service League** donated \$1,000 toward the purchase of Legos to be used at Douglass Park Elementary School during the after school C.H.R.O.M.E. program, run by DPES teachers and volunteers from the **Norfolk Naval Shipyard**. Pictured at left, from left to right, are: Megan Korving (Pres, Portsmouth Service League), Dusti Johnson (Asst Principal, DPES), Valerie Fulwood (NNSY), Amber Mooney (sponsor and teacher), Jeffrey Cunningham (NNSY), Rynne Richardson (sponsor and teacher), and Renee Hailes (Principal, DPES). The **NNSY and its volunteers** have, for years, provided support and mentorship to Portsmouth's school kids.

JOB, INTERNSHIP AND MENTORING OPPORTUNITIES . . .

Is your company looking for seasonal or summer help? The Portsmouth Public School System has responsible students eager to work in the areas of nursing, culinary arts, child care, the hospitality industry, industrial welding, and more. To find out how you, your company and our kids can benefit, please contact:

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PORTSMOUTH PARTNERSHIP - CITY OF PORTSMOUTH - PHRA

GPDC 15 years 1,000 jobs \$22,000,000 tax revenue

